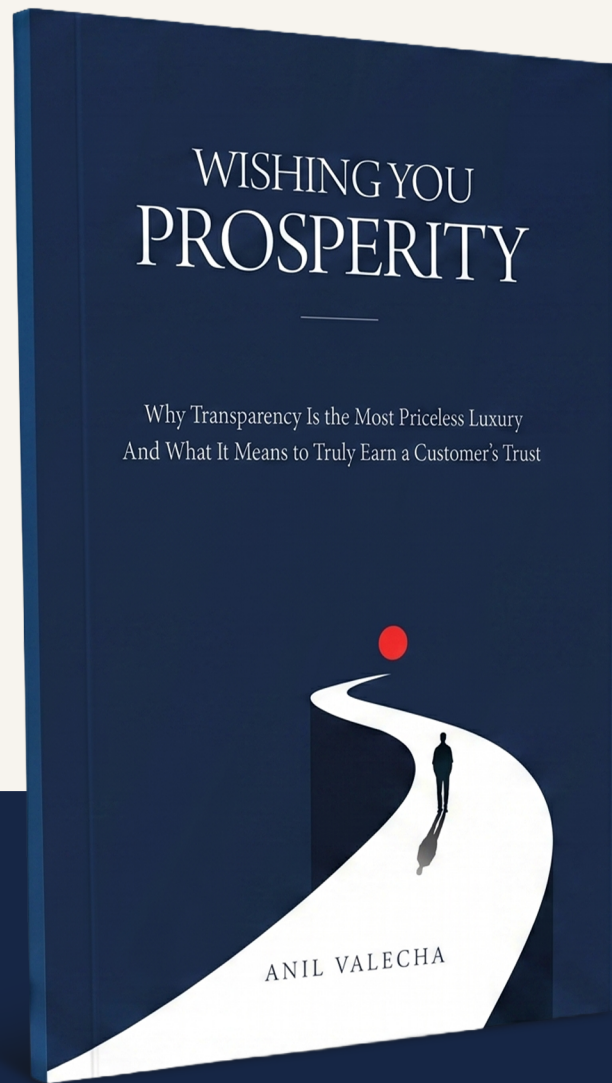




Media kit

WISHING YOU PROSPERITY

A lifetime behind the jewellery counter taught him that the most valuable things people leave with are rarely kept in a locker.



ANIL VALECHA

www.anilvalecha.com

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House of Menghraj



MEET ANIL VALECHA

For over three decades, Anil Valecha has worked at House of Menghraj, a family-run jewellery business where purchases often mark life's most meaningful moments—marriages, births, anniversaries, reconciliations and remembrance.

The jewellery was never the whole story.

Behind every transaction was a conversation. A hesitation. A family debate. A promise. A fear of making the wrong decision. Sometimes even a silent act of sacrifice.

After thousands of such interactions, Anil found himself becoming less interested in jewellery itself and more interested in the invisible forces that shape people's lives: trust, reputation, relationships and the quiet choices whose consequences appear years later.

Wishing You Prosperity is a reflection born from those observations.

“

Trust is built long
before it is noticed.

”

About The Book

Most people think prosperity begins when success becomes visible.

This book argues the opposite.

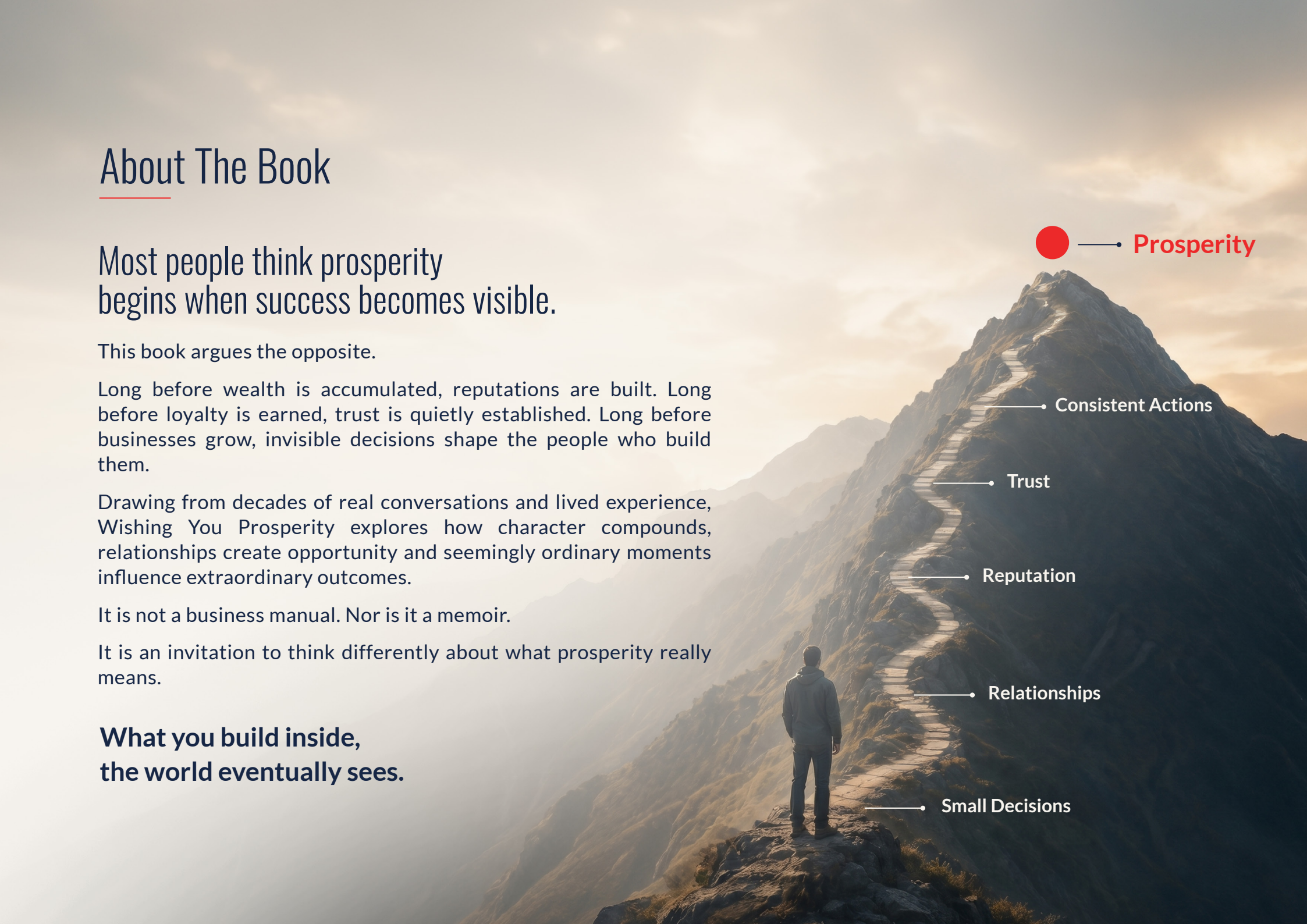
Long before wealth is accumulated, reputations are built. Long before loyalty is earned, trust is quietly established. Long before businesses grow, invisible decisions shape the people who build them.

Drawing from decades of real conversations and lived experience, *Wishing You Prosperity* explores how character compounds, relationships create opportunity and seemingly ordinary moments influence extraordinary outcomes.

It is not a business manual. Nor is it a memoir.

It is an invitation to think differently about what prosperity really means.

**What you build inside,
the world eventually sees.**

A person stands on a rocky mountain peak, looking up at a winding stone path that leads up the mountain. At the top of the path is a red dot, which is connected by a line to the word 'Prosperity'. The path is labeled with various stages of the journey: 'Small Decisions', 'Relationships', 'Reputation', 'Trust', 'Consistent Actions', and finally 'Prosperity'. The background shows a vast, hazy mountain range under a soft, golden sky.

— Prosperity

— Consistent Actions

— Trust

— Reputation

— Relationships

— Small Decisions

Why This Book Exists

For years, customers thanked us for the jewellery they bought.

What stayed with me, however, were the conversations before they bought anything at all.

The father worried about affordability.

The young couple trying to make the right choice.

The family that returned years later because trust had quietly outlasted advertising.

Eventually I realised I wasn't collecting stories about jewellery.

I was collecting stories about people.

Ideas Explored

- ✓ The Lesson I Learned from a Hattri
- ✓ One Day They Won't Have To Go
- ✓ Vijay and the Manufacturer
- ✓ This is our Way
- ✓ The Customer Won't know

Things I Kept Returning To

- ✓ Why reputation is built long before it becomes visible.
- ✓ Why the best customer relationships often begin with advice, not a sale.
- ✓ The cultures we create through everyday actions
- ✓ Why invisible decisions shape visible outcomes.
- ✓ Why customer loyalty cannot be manufactured

The Place That Shaped This Book

House of Menghraj is a family-run jeweller in Bengaluru built on a simple belief: customers deserve clarity before they deserve a sale.

For generations, we have helped families choose jewellery for some of life's most meaningful moments - not simply to mark an occasion, but to become part of their story. Our collections include GIA-certified solitaires, natural diamond jewellery, finely crafted gold jewellery, uncut diamond (polki) creations and bespoke pieces designed in collaboration with our customers.

We believe jewellery is too important to be sold in haste. We encourage questions, explain options clearly, involve customers in the making process where appropriate, and strive to ensure every decision continues to feel right long after the purchase.



Mission

To create jewellery of enduring design and craftsmanship while earning the trust to guide customers through some of life's most meaningful decisions.

Fast Facts



Partner,
House of Menghraj



35+ years of
experience serving
customers



Author of Wishing
You Prosperity



Speaker on trust,
relationships and
long-term thinking



Based in
Bengaluru

Short Introduction for Hosts

Anil Valecha is a partner at House of Menghraj and the author of *Wishing You Prosperity*. After more than three decades of helping people make important decisions, he writes and speaks about trust, reputation, relationships and the often-overlooked choices that shape lasting success.

Available for interviews, podcasts, keynote talks, panel discussions and corporate conversations.



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- ✓ Book cover artwork & 3D renders